

HIMOINSA®

THE ENERGY



HIMOINSA®
THE ENERGY



In an environment that continually changes How do we bring energy to evolution?

The energy is the central axis of the evolution and development of the world. Currently, the global socioeconomic model is marked by the continuous growth of energy consumption.

The social framework needs of mobile, modular and long life energy systems, with a low environmental impact and the strong support of a team of experts.

HIMOINSA, multinational leader in the sector of energy generation, is committed

to innovation and development, promoting the growth of the social, economic and industrial sectors through its global network of production centers and distribution of electric generators. Supplied with the latest technology and the best experts in the sector, HIMOINSA looks beyond the horizon and offers solutions adapted to each one of its clients' needs.

Energy is synonym of evolution and development, HIMOINSA is the safe bet for sustainable global growth.

Welcome to the future!



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« We believe in people because
they are the key to a project
to become reality »

HIMOINSA started as a small Spanish company specialized in the commercialization of motors for electric generators that, thanks to the perseverance, hard work and illusion of the founding team, has become an ambitious global project.

From our beginnings, the novel team that committed to this business model has been driven by innovation, development, quality, technology and service. Today, the values that we set up at the start have lasted throughout the years and are still present in the company.

Our main value has been to have a team of professionals that are highly qualified and in constant training. We believe in people because they are the key to a project to become reality.

Our structure and philosophy have allowed us to establish a close and direct relationship with our staff that is reflected in the management system and transmitted in the service that we offer to our consumers and clients.

Currently, HIMOINSA has become the first Spanish vertical manufacturer and one of the leaders of the international market within the sector of energy generation.

As founder of HIMOINSA, it is a great satisfaction to see that the visionary idea we had at the beginning of the 80s is a reality today and that we can actually say that HIMOINSA contributes, on a national and global level, development, innovation, progress and, of course, energy.

Francisco Gracia
PRESIDENT - FOUNDER



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Juan Perona
1982

Achieved more than 45% of the national market share by introducing a first quality product in Spain. Together with Francisco Gracia, he positioned HIMOINSA as one of the key companies in the energy sector.

Antonio García
1986

Managed the finances of HIMOINSA by adapting to the market and the socioeconomic context. He projected his leadership in the company both on an internal and external level, facilitating its internationalization in the foreign markets.

Manuel Inglés
1982

Joined, on one hand, the commitment of the demands of a factory in continuous evolution and, on the other, the requirements of punctuality and efficiency imposed by the international markets to achieve a quality logistical distribution system.

Celso Sánchez
1986

Positioned HIMOINSA as a multinational leader company, strengthening relations with the principal suppliers. He became a key player in the introduction and follow-up of the first branches that established the company in the project of internationalization.



Members of the Board of Director



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Francisco J. Gracia | EXECUTIVE DIRECTOR

« Renovation constitutes future energy »

Set on the values and principles established from its origins by its founder, HIMOINSA moves towards an ambitious business model that covers the global energy needs.

The new generation of HIMOINSA has a homogeneous and solid strategic vision. This approach is revealed through of a meticulous and detailed plan of development that includes from a renovated corporate image to the expansion of its network of branches, production centers and system of distribution around the world.

In this new phase, the company not only supplies products to the market but also offers energy solutions. HIMOINSA faces the future with an innovative and revolutionary business project ensuring the continuity in electric supply.

The experience acquired throughout the years, the team of expert professionals and the implemented technology are the tools on which HIMOINSA supports itself to bring the future of energy to today's needs.



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1982

Creation of Hispanoitaliana de Motores Industriales Sociedad Anónima, HIMOINSA



1983

HIMOINSA obtains the official license of the motors VM Motori in Spain. Creation of the first line of motorized pumps.



1988

Positioning of HIMOINSA as leader in the market through of the strong introduction of its products.



1989

A first incursion in the European markets and HIMOINSA introduces its products in Italy and Central America.



1995

HIMOINSA starts its international expansion around the world. Creation of sales offices in Italy, Portugal and other areas of Spain.



1998

Signature of the distribution agreement in Singapore to cover the demand of the Asian market.



HIMOINSA starts to make its first steps in the vertical interaction of production processes.



2000

The HIMOINSA products gain presence in more than 70 countries. It finalizes the new logistical and distribution warehouse with more than 5,000 m² and starts the construction of the new switchboard factory. Obtains the ISO 9001 quality certification.



2001

HIMOINSA acquires GENELEC SAS, one of the leading manufacturing companies of generating sets in France.



2002

Opening of new branch companies in Portugal, the United States and Dominican Republic. Opening of new facilities in Madrid. Creation of a new line of controllers and expansion of its range of lighting towers.



2003

Second vertical interaction in the treatment of metal. Opening of the second factory for the Treatment of Metal with 32,000m² in Murcia for the transformation of metal and all the metallic components used in our product range.



2004



Starting of HIMOINSA Polska and Middle East as branches to be closer to the market of Central and Eastern Europe improving the distribution channels and offering more sales support.



origin and evolution

2005

Founding of the branch company HIMOINSA PTY SA in Panama. Implementation of the SAP R3 solution as an integral management program.



2006

Inauguration of a new factory in China to cover the demand of the Asian market.



Opening of the factory in India and the sales branch in Mexico to supply the regional markets and cover the growing demand.



Implementation in San Javier of an intelligent online assembly and storage system that manufactures generating sets faster and more efficiently. Implementation of a new international IT and management system.



2007

Enlargement of 7,500m² of the metal treatment factory. Enlargement of 8,000m² of the logistics center of the final assembly plant where a new storage area of finished product is incorporated. Construction of a new factory in India with more than 8,000m² designated to the production of specific generating sets for the Indian market.



2008

Presentation of the new range of HR product directed to rental companies and the new Apolo Compact lighting towers.



2009

Launch of new ranges of Power Pack high power products



2010

Opening of the branches in Argentina, Germany and Kazakhstan. Launch of new canopies and medium voltage projects.



HIMOINSA
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central headquarters



HIMOINSA in the center of the 5 continents
Located on the Mediterranean coast and strategically connected with ports
and airports that unite Europe and America



The central headquarters of HIMOINSA, located in San Javier, Murcia (Spain), currently has a total surface space of 65,000 m² and its facilities of 40,000 m² are divided in three important production plants. The technology and know-how acquired has taken the products of HIMOINSA beyond the national territory.

The headquarters include the R+D+I center, the production line, the electric switchboards manufacturing line, the test, control and quality rooms and the spare parts logistic department. Also, HIMOINSA has two annexed production centers, the metal treatment plant and the high power generator sets production line that complement and offer support to the principal plant.

The central facilities have evolved, adapting to the production and distribution needs of the company.



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HIMOINSA and its national production centers



One of the two centers assigned to headquarters is the metal treatment plant, located in San Javier, Murcia. The center specializes in the treatment of sheet metal and automation processes of canopies and metallic components. It was created to satisfy the demand of the market and boost the growth strategy of the company.

The plant, that has 25,000 m², incorporates advanced systems of elaboration and transformation of steel. The facilities are equipped with the latest technology that incorporate intelligent warehouses for the supply of the metal, punching, folding, stamping and welding

machinery. Also, it has a line of high standard paint finishing and robotized systems. HIMOINSA has a production capacity capable of satisfying the growth of the annual world production demand.

The second plant of HIMOINSA is the unit of Treatment of Metal 2 in Murcia. The facilities are designated to the assembly and treatment of the metal of generating sets of power rating higher than 210 KVA, through robotized equipment and laser machinery.

The facilities have a total of 21,000m² where a team of highly qualified experts use cutting edge machinery.



Treatment of Metal 1
Infrastructures

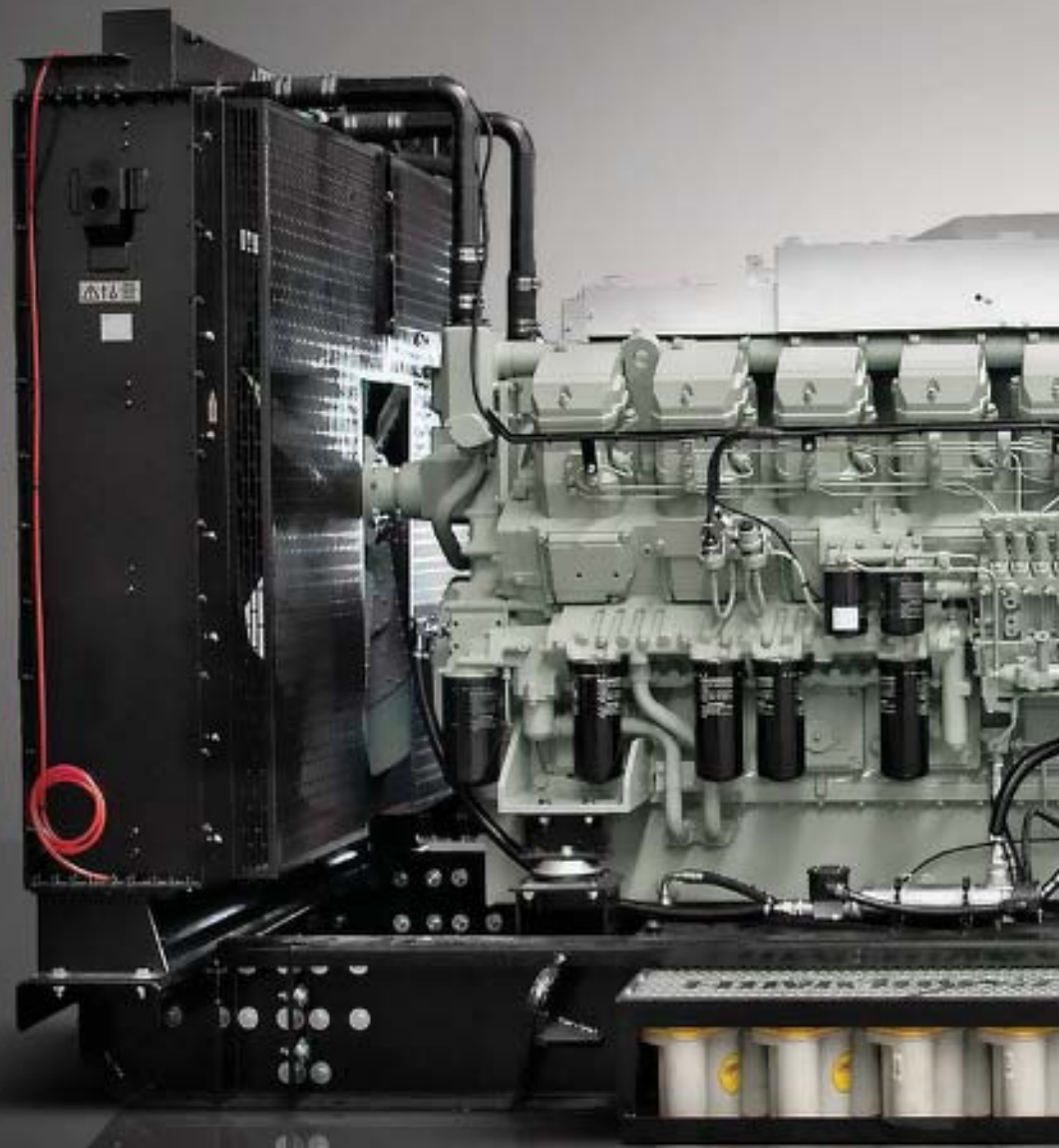
Foundation Year	2003
M ² Facilities	25,000

Treatment of Metal 2
Infrastructures

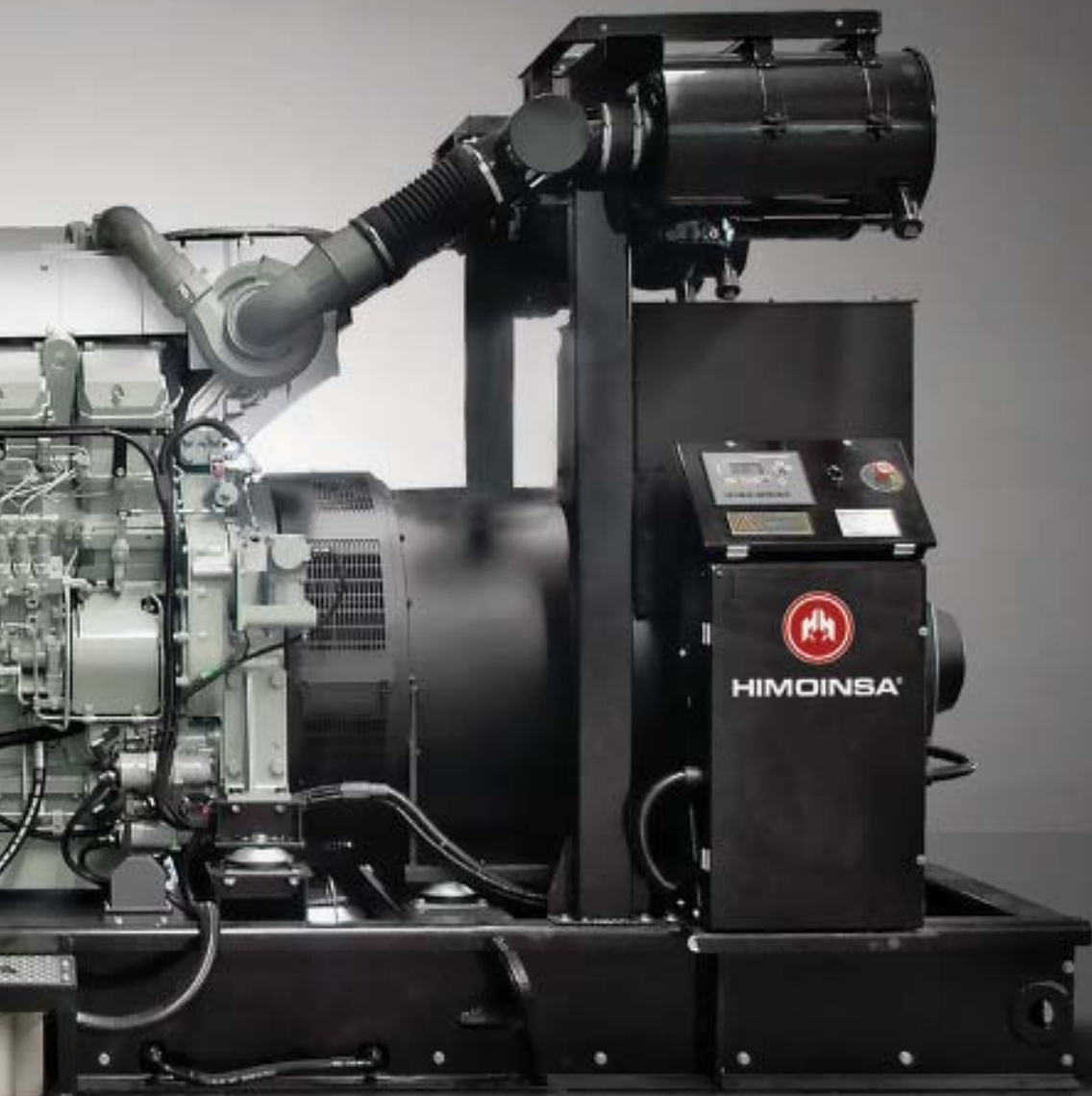
Foundation Year	2007
M ² Facilities	21,000



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HTW | 1250 When quality is our commitment



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7 factories

A homogeneous management system for an international network of production centers



HIMOINSA HEADQUARTERS

Ctra. Murcia-San Javier, Km. 23.6
30730 San Javier / Murcia (España)
Tels.: +34 968 191 128 | +34 902 191 128
Fax: +34 968 191 217 | Export : +34 968 334 303
www.himoinsa.com | info@himoinsa.com



HIMOINSA T. OF METAL 1

C/ Embalse de Camariñas, s/n
30730 San Javier / Murcia (España)
Tel.: +34 968 334 390
Fax: +34 968 192 236
www.himoinsa.com | info@himoinsa.com



HIMOINSA T. OF METAL 2

Ctra. Madrid - Cartagena
Cruce Abarán Km. 360
30550 Abarán / Murcia (España)
Tel.: +34 968 77 13 38
Fax: +34 968 77 09 22
www.himoinsa.com | info@himoinsa.com



HIMOINSA CHINA CO. LTD.

Fengming Road, South part of Wujin,
Hi-tech Industrial Development zone Changzhou
213164 Jiangsu Province P.R. China
Tel.: +86 519 86 22 66 88
Fax: +86 519 86 22 66 87
www.himoinsa.com | china@himoinsa.com



GENELEC S.A.S.

Z.I. Nord Arnas, 62, Rue du Nizerand
69400 Villefranche Sur Saone - France
Tel.: +33 0 474 62 65 05
Fax: +33 0 474 09 07 28
www.genelec.tm.fr
france@himoinsa.com



CONTROLS & SWITCHGEAR
HIMOINSA Pvt. Ltd

222, Okhla Industrial Estate, Phase III
110020 New Delhi, India
Tel.: +91 11 3088 7520
Tel.: +91 11 2684 8241
www.himoinsa.com | info@himoinsa.com



HIMOINSA POWER SYSTEMS INC.

16210 West 110th Street
Lenexa, KANSAS
KS 66219 USA
Tel.: +1 913 495 55 57 | Fax: +1 913 495 55 75
www.hipowersystems.com
info@hipowersystems.com



HIMOINSA has seven manufacturing plants distributed in and outside the national territory that are in charge of distributing and selling the generator sets cataloged by HIMOINSA. The production centers have special manufacturing profiles and adapt to the markets where they are present, offering personalized solutions. Each one of these factories

incorporates the latest technology and follows rigorous manufacturing systems implemented by the productive standards of the group. Thus, these centers are part of a homogeneous management system, SAP (System Application Program), that culminate in the increase of the productive capacity of the group.



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China

The production plant of HIMOINSA China, inaugurated in 2006, is located in the province of Jiangsu, specifically in the city of Changzhou, in the industrial park of Wujin. The factory with 35,500m² built on a surface area of 60,000 m², is strategically located.

The HIMOINSA China plant constitutes one of the largest projects of the group and incorporates the latest technology to meet the energy demand of Southeast Asia.

These facilities not only improve the performance and production of the group, but also, extend the distribution and commercialization network of HIMOINSA to the Asian market.



HIMOINSA CHINA
Infrastructures

Foundation Year	2005
M ² Facilities	60,000



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USA

The production center of HIMOINSA in the United States, HIPOWER SYSTEMS, has a key location in the center of the country in Lenexa, Kansas, with the objective of creating loyalty with suppliers and promoting the expansion of the company through a strategic distribution network. The 3,600 m² factory is located in a facility with a total surface space of 60,700 m².

The HIPOWER production plant is dedicated to assembling diesel power energy generators from 30kw to 400kw in mobile and stand-by configurations. The HIPOWER generator sets are manufactured following the CSA and UL certification standards.

This production center covers the North American market. The principal objective of this production unit for North America is to benefit from a simple and agile logistical system by being closer to its suppliers and distributors.



HIMOINSA POWER SYSTEMS

Infrastructures

Foundation Year	2004
M ² Facilities	60,700



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France

The HIMOINSA production plant in France, GENELEC S.A.S, is located in the region of the Rodano Alps in a centric location within a region of good industrial potential in Villefranche, Sur Saône. The facilities, with a extension of 6,500 m² on a 15,534 m² plot, have a secured manufacturing area where they develop special projects for the army and navy.

GENELEC has extensive experience in generator sets exclusively manufactured for special projects.

GENELEC reaches the entire French market and French speaking areas. 60% of the invoicing of GENELEC is generated by the exportation of its products.



GENELEC

Infrastructures

Foundation Year	1991
Year of acquisition of GENELEC by HIMOINSA	2001
M ² Facilities	15,534



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India

Control & Switchgear HIMOINSA Pvt. Ltd. Joint Venture has made fast penetration and adaptation in the country's market. The company headquarters are in New Delhi and the production factory is located in Pantnagar, province of Uttaranchal.

The Indian market is an emerging market, with a large demand of stable sources of energy and with a legislation that is becoming more demanding with the environment.

HIMOINSA has known how to adapt to the needs of the country generating generator sets that incorporate motors of recognized local manufacturers. This plant has 18,000 m² facilities built on a total area of 40,000 m².

HIMOINSA offers a wide range of solutions in high power generators in this market and supplies products adapted to the standards of the country with applications in the sectors of telecommunications, industry and agriculture.



Control & Switchgear HIMOINSA Pvt. Ltd.
Infrastructures

Foundation Year	2006
M ² Facilities	40,000



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10 branches

a distribution network present in more than 100 countries

HIMOINSA has the goal of offering a wide range of products and maximum quality personalized service through its network of production centers, branches and distribution centers throughout the world.

After a fast expansion and positioning in the market, HIMOINSA continues evolving and growing on a global level from the different geographical points where it is present.



HIMOINSA MÉXICO



Frijol # 331. Col. la Nogalera
44470 Jalisco, Guadalajara - México
Tel.: +52 (33) 3675 86 46
Fax: +52 (33) 3914 25 90
www.himoinsa.mx
hmexico@himoinsa.com

HIMOINSA PORTUGAL, LDA



Estrada de Talaide-Cruz. S. Marcos,
Complexo Vale da Serra, Edif. 5
2735-531 Caçem, Lisboa - Portugal
Tel. +351 21 426 65 50
Fax +351 21 426 65 69
www.himoinsa.com
portugal@himoinsa.com

HIMOINSA PTY PANAMÁ



Zona Procesadora para exportación
Albrook - Panamá
Tel.: +507 232 57 41
Fax: +507 232 64 59
www.himoinsa.com
info@himoinsa.com



HIMOINSA POLSKA SPZ O. O.



29 Bakalarska Str.
Poland | 02-212 Warszawa
Tel.: +48 22 868 19 18
Fax: +48 22 868 19 31
www.himoinsa.com.pl
polska@himoinsa.com

HIMOINSA DEUTSCHLAND GmbH



Dr. Konrad-Wiegand-Straße 2
D-63939 Wörth am Main
Tel.: +49 9372 94755 0
Fax: +49 9372 94755 30
www.himoinsa.com
info@himoinsa.com

HIMOINSA CENTRAL ASIA



Satbayeva 88*/1 office 22
50046 Almaty, Kazajstan
Tel. / Fax: +7 727 392 36 88
www.himoinsa.com
info@himoinsa.com

HIMOINSA ITALIA Srl



Via dell'Innovazione, 16
36040, Grisignano di Zocco,
Vicenza Italia
Tlf.: +39 0444 58 09 22
Fax: +39 0444 183 33 08
www.himoinsa.com | italy@himoinsa.com

HIMOINSA FAR EAST PTE. LTD.



46 Penjuru Lane #01-02
Singapore 609206
Tel.: +65 6 265 10 11
Fax: +65 6 265 11 41
www.himoinsa.com
fareast@himoinsa.com

HIMOINSA MIDDLE EAST, FZE



P.O. Box 18515
Jebel Ali Free Zone (U.A.E.)
Tel.: +971 4 8873315
Fax: +971 4 8873318
www.himoinsa.com
himoinsa@himoinsa.ae

HIMOINSA LATINOAMERICA



Edificio Skyglass, Piso 1, Of.204
Colectora Ruta Panamericana Km 43,5
B1699, Del viso, Partido del Pilar
Buenos Aires - Argentina
Tel.: +54 2320 401900 / 1901
www.himoinsa.com
latam@himoinsa.com



Commercial engineers,
marketing developers,
specialists in communication
and design, sales consultants,
programmers and sales
administration assistants
form the team & marketing
sales that supports the entire
HIMOINSA network.



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the power of the vertical manufacturer

The total control of the production process is synonymous of compatible, efficient and fast products



HIMOINSA®



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The "DIP and ROLL" impregnation guarantees high resistance to torsion vibrations



Engineering of design in accordance with international demands



The compact reel neutralizes the action of the centrifugal force



Automated assembly line that unifies the high quality of the product



Robotic technology provides high resistance welding



Routine testing at full load and overspeed of the totality of the alternators



the power of the vertical manufacturer

alternators

Resistant to extreme weather conditions. Maximum guarantee with any load



stability, reliability and resistance
in the generation of electric energy



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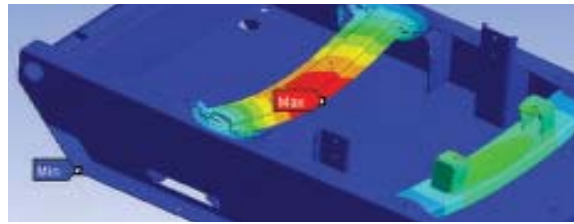


Incorporation of automatic paneling for the automation of the folding process

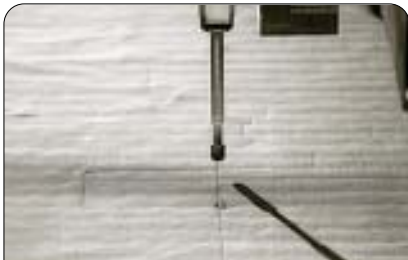
HIMOINSA produce its canopies with the latest technology in painting, soundproofing and metal treatment methods



MIG/MAG welding technique for precise finishing and sealed welding beads



HIMOINSA uses a resistance analysis system that allows observation of the reaction structural through software



Use of waterjet cutting machines at a pressure level of 3,500 bar that allow the automation of the soundproofing process



The metals of HIMOINSA offer higher resistance to corrosion thanks to the implementation of a film forming passivating system in the painting stage



the power of the vertical manufacturer

HIMOINSA pioneer in the soundproofing of bodywork in Spain

treatment of metal

The robotization and automation of the metal treatment process depends on the standards of DD11 quality



The use of laser in the cutting process allows automation and precision necessary for the design of the metal plate



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Electrical safety and electromagnetic compatibility tests made to the control modules in certification laboratories.



Electronic cards developed with potent micro controller and SMD technology, automatically assembled



Graphic display module for control box and visualization of the generator



Extensive possibilities in communication modules and software applications for the management of generators

The control panels of HIMOINSA are characterized for their flexible configuration, the incorporation of a multi-language graphic display and the quality of the components

HIMOINSA offers manual and automatic panels, configurable thanks to its expansion and communication modules. In case of breakdown or situations of risk, the controller stops the machine's operation to protect it and avoid damages.

The panels stand out for their versatility and allow the parallel synchronization of the generator sets to optimize its operation.



Line of control panels developed for the heavy range

the power of the vertical manufacturer

HIMOINSA manufactures versatile and intuitive stations that simplify the handling and control of the generator sets

controllers and control panels

flexibility, high degree of air-tightness and mass production



The controllers and control panels of HIMOINSA facilitate the manipulation of the generator sets by users and technicians thanks to their design and configuration



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HIMOINSA implements an electromechanical assembly system that streamlines and reduces production time



The infrastructures incorporate a platform that distributes the components of the power generator to each one of the assembly line areas



Follow-up of the manufacturing process monitored and controlled in real time



All the machines are tested through a meticulous protocol of tests that guarantee the quality of the products

Control and automation in the assembly line, synonymous of guarantee

A generating set is manufactured through a large assembly line where a qualified group of technicians use the latest technology to assemble the components of the product. During this process the engine, alternator, electric control panel, canopy and peripherals are integrated to shape the generating set.

The HIMOINSA assembly line is characterized by the elevated percentage of robotization used in each one of the parts of the manufacturing process. The technology gives the precision and flexibility that characterizes all the products of the brand.



the power of the vertical manufacturer

HIMOINSA allies with technology to achieve the optimization of the assembly line

assembly line

Precise and automated assembly lines designed for mass production



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Merging innovation and development

continuous energy

Ensuring energy supply

HIMOINSA is a specialist in the supply of continuous energy. Within this market segment, the principal sectors targeted are construction, rental, primary production, rural areas and places with scarce energy supply.

HIMOINSA is focused in the implementation of cutting edge solutions for continuous energy supply through compact gensets, easily movable, resistant to the weather conditions and erosion caused by the passing of time. All solutions comply with the c68 quality standards and the safety devices comply with machine guidelines.

HIMOINSA only incorporates top level brands in its components, guaranteeing

a continuous service of low maintenance and elevated reliability.

The control equipment included in the generator sets is characterized for its simplicity and technological evolution. It has gone from being mere controllers and analogical meters to becoming completely electronic devices. These are capable of monitoring electric and mechanical parameters through modern interfaces like j1939. Also, they allow the management of fleets of equipment through GPS and GSM systems that support web environments of great precision and reliability.

Among the continuous energy products, it is important to highlight the HIMOINSA lighting towers that are references in the market for their flexibility and consistency.



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emergency energy

HIMOINSA offers solutions to unforeseen situations maintaining the energy supply at all times. In sectors like the institutional, health, tourist, bank and data centers, among others, any interruption in the energy supply could cause irreparable damage. These sectors need backup systems that guarantee the operation of their activity when there is an interruption of the supply of the public network.

The emergency generators stand out for their capacity to offer the best features in start-up and assume the highest load impact possible when there is temporary inactivity of the network. Also, the electronics used

guarantee complete monitoring. The generator sets also incorporate a periodical start-up system programmed to check the optimum operation of the generator before an interruption could occur. If there is an anomaly, HIMOINSA has technology capable of remotely communicating with operators and supervisors for product tuning.

The emergency generators integrate the building automation system of recording of energy, Ethernet, TCPIP, MoDBus and synchronization systems that avoid the electrical zero at the time of absence and return of the network (second 0).



HIMOINSA, continuously in contact with the installers and engineers to understand the needs of each service

HIMOINSA guarantees the energy supply in any emergency situation ensuring the continuity of energy



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Power Plant are products completely designed for medium voltage energy supply



HIMOINSA manufactures products that are transportable, bringing energy to any part of the world



The heavyweight of energy closer than ever

power generation

The reach of high power

HIMOINSA has placed all its experience in the heavy range energy sector, developing high power solutions for extreme situations both in low and medium voltage.

HIMOINSA incorporates high performance diesel motors in its range of heavy products that are managed by advanced control systems.

Fast solutions that include a modular installation, expansive and compatible with other systems existing in the market. The medium voltage container made generating sets are characterized by their easy adaptation and versatility, easy transportation and installation and simple start-up with onsite assistance.

HIMOINSA offers generator sets that incorporate integral solutions such as the supply of spare parts and programmed maintenance and configurable telemonitoring.



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Generating set specifically designed for its application in armored trucks



Lighting tower APOLO RANGE configured specifically for the safety and handling standards of the national network of Spanish airports

HIMOINSA adapts to the most demanding markets by offering maximum guarantee and reliability.

personalized solutions

flexibility in each service

Among the wide range of generators that HIMOINSA has on the market, the company manufactures tailored products, adapted to the specific needs of certain market niches. HIMOINSA has experience in the sectors of the armed forces and civil protection, telecommunications and the marine sector among others.

Defense

HIMOINSA has developed applications for land defense armored trucks, anti-aircraft logistical systems, mobile antimissile stations, air transportable generators, solutions for the primary generation of military camps and peace missions.

Extreme conditions

Elaboration of products resistant to extreme weather conditions like the temperatures of the arctic and the desert, systems of pre-heating and air conditioning and humidity that ensure the optimum operation of the group.

Telecommunications

Applications for antennas, mobile telephone bases and data elaboration centers.

Marine

Supply for marine applications, both for recreation and commercial, among which include propulsion engines and auxiliary generation.



Auxiliary on board genset with Iveco motorization manufactured for application on Spanish navy ships



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From 6kVA to 3000kVA | Full Range



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engineering R+D+I

HIMOINSA is committed to the evolution and progress, research is the first step to achieve the technology of tomorrow

HIMOINSA is committed to improvement, development and research. The company has a team of engineers dedicated exclusively to the design of new products.

This investment in research continuously generates new products that comply with the demands of functionality, quality, reliability and safety that characterize HIMOINSA. The efforts to improve are totally in line with currently standards and are applicable to each one of the production

stages of the generator sets.

The engineers of R+D+I are in constant contact with the commercial Product and Processes engineering teams to offer maximum quality service. HIMOINSA has a team of experts that stand out for their thoroughness and exigency in the search for creative solutions that, on one hand, propose solutions for the market, and on the other, retain the essence and common denominator of the brand.



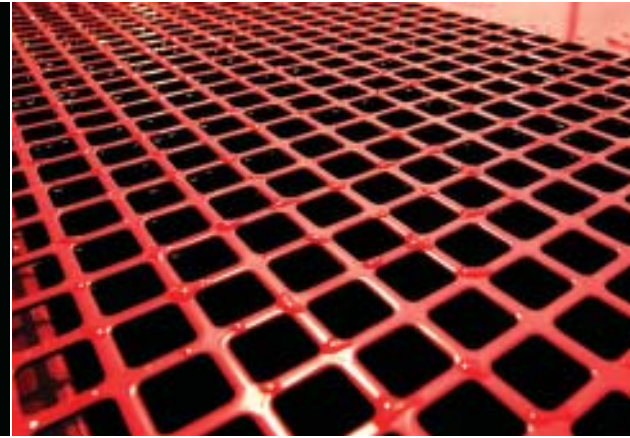
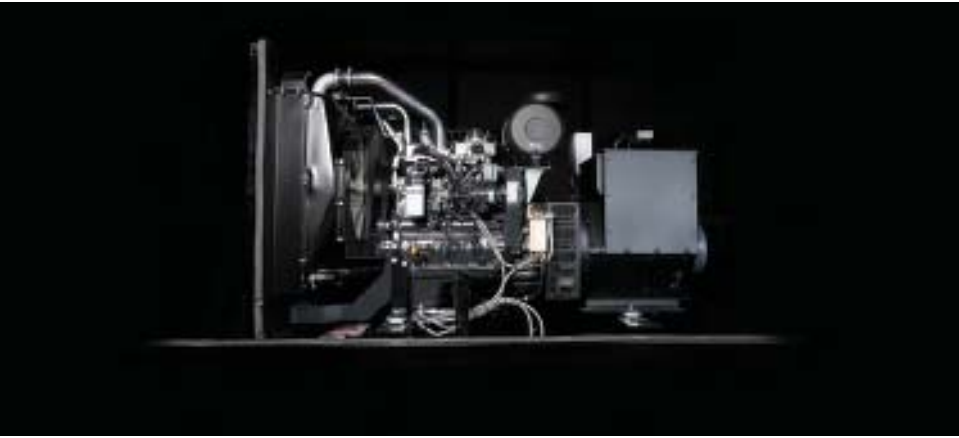
The designs of the R+D+I department are subject to essay test to guarantee the quality and functionality of the product



HIMOINSA R+D+I department. Made up by an experimented team of engineers in the field of the research and development



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control of quality

HIMOINSA implements a of homogeneous management system standardized on a global level



The identifying mark of products and services of HIMOINSA is the quality. The company certifies this maximum through its service and internal management processes.

The quality in its products is achieved through the implementation of exhaustive controls in the different phases of the production process which, at the same time are demanded to the suppliers. These quality controls start from the reception of the components, adequately verified and labeled, to the computer management system. As part of the

control process, a monitoring in real time is made checking the conformity of the manufacturing process. HIMOINSA also complies with the requirements imposed by rigorous international quality standards.

Within the internal processes, HIMOINSA implements a distribution operation system (DOS) in all branch networks, production and distribution centers generating a standardized and homogeneous service in any of the countries where it is present.



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technical service

Fast and efficient after-sales service throughout the life of the product

Thanks to the technical assistance network that HIMOINSA makes available to its clients, they offer a fast and efficient technical service. The technical experts offer the client a wide range of solutions for each situation through an agile and personalized service prolonged throughout the life of the product.

The after-sales service guarantees the investment made in the acquisition of the product thanks to the assessment and support implemented through its large network of technical support, distributors and authorized technical service centers.



Onsite personalized assistance



Extensive technical support through its large network of technical support, distributors and authorized technical service centers



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training centers

A unique center of knowledge to provide tools to the staff and guarantee a quality service

HIMOINSA offers to its network technical knowledge to obtain the maximum performance of the generator sets.

HIMOINSA organizes personalized training courses, on a basic and advanced level, of diesel equipment, electronic devices and controllers. Through the Training Centre Program HIMOINSA provides technical knowledge to its branches network, manufacturing and distribution centers renovating and boosting the training of the staff.



Demo area for the observation and analysis of the products. The Training Program implemented by HIMOINSA encourages the exchange of information



Training courses given by recognized experts in the sector



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Intelligent warehouses that facilitate the automation of the search and selection of spare parts

Thanks to the management process of the after-sales system, the storage technology and classification of spare parts, HIMOINSA provides an agile and efficient service



spare parts distribution center

Extensive guarantee on all the components of the generator sets

HIMOINSA has a fast and effective spare parts department that supplies the spare parts included in the maintenance program when repairing the generating sets, thanks to the large network of branches, distributors and authorized technical service points. HIMOINSA has a centralized system of original spare parts for each one of the components that make up the generator sets.



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social commitment

HIMOINSA contributes to social improvement, not only through its products but also through its active and voluntary participation. The company collaborates in actions within the sports and humanitarian fields.

Committed to sports

HIMOINSA has always supported new athletes with great potential. For more than six years, HIMOINSA has been involved in the participation of the hardest rally in the world, the Dakar. The company sponsors a young team of professionals

that come from the sector of the Spanish armed forces, specifically the Air force that has been participating in this incredible adventure since 2004.

Solidarity Route

HIMOINSA's implications in sports includes the annual contribution of food, health and educational material in Mauritania. Annually, the truck of the team of Dakar professionals goes to Mauritania to distribute basic necessity products among the needy. A route of more than 8,000 kilometers to distribute more than 30 tons of food, medicine and educational material. HIMOINSA, through its sponsorship and energy support, collaborates so that the project carries on its goal.



Humanitarian mission distribution of
medical and school supplies



Miguel Puertas, Rally Dakar 2009
Argentina - Chile



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Company Profile



HIMOINSA HEADQUARTERS:

Ctra. Murcia - San Javier, Km. 23,6 | 30730 SAN JAVIER (Murcia) Spain
Tel.+34 968 19 11 28 +34 902 19 11 28 Fax +34 968 19 12 17

Manufacture facilities:

SPAIN • FRANCE • INDIA • CHINA • USA

Subsidiaries:

HIMOINSA ITALY | PORTUGAL | POLAND | GERMANY | SINGAPORE
UAE | MEXICO | PANAMÁ | ARGENTINA
info@himoinsa.com | www.himoinsa.com



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